

# Carmen Romero

Vice President of Real Estate Development



## Current Responsibilities

Carmen Romero is the Vice President of Real Estate Development. She leads the development efforts of APAH's portfolio and oversees the Real Estate Development group.

## Relevant Experience

Under Ms. Romero's leadership, APAH's Real Estate Development team delivered The Springs, a 104-unit, award-winning community in Ballston in 2016. The property is mixed use, combining committed affordable and market rate units with APAH's headquarters in a ground floor condo. She also oversaw the permit approval and funding processes for the 229-unit Columbia Hills, a hybrid 4%/9% tax credit transaction. The project is now under construction and scheduled to deliver in 2018.

For the past three years, Ms. Romero has led a public-private partnership with a faith-based organization to redevelop a church into 173 units of affordable housing and ground-floor retail. This project is under construction and scheduled to open in 2019. Additionally, in 2017, APAH received unanimous approval to rezone APAH's Queens Court property in Rosslyn into a new 249-unit high rise. Carmen also leads APAH's efforts to purchase existing multi-family properties, entitlements, and transaction structuring.

Prior to joining APAH in 2011, Carmen was a Director of Real Estate Development and public-private partnerships at Clark Construction. Carmen started her career at Marriott International.

## Education/Affiliations

Ms. Romero received her MBA in Finance from the Wharton School of Business and an undergraduate degree from Georgetown University. She is a former Board Member of the Arlington County Industrial Development Authority and is a current board member of the Columbia Pike Revitalization Organization and a member of the VHDA Multi-Family Advisory Council.



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